The power behind Coupa is its incredible flexibility. Quite simply - we're open where others are closed. Coupa's open architecture allows customers to integrate any 3rd party system on the market. Our service can integrate with limitless types of software applications - from financial/ERP, to HR to Inventory Management. You can use the Coupa API, flat files, Web Services, custom code, or any integration provider to make seamless connections between Coupa and other systems in your corporate IT landscape.

If you have a preference or standard for integration technology, we can use our API platform to hook directly into your existing tools. And if you don't, then we'll recommend a best practice based on your environment and integration points. Either way we keep it simple. Integration isn't the main driver for any project. The driver is for you to save money!

**We are Integration "Ninjas"**

Our integration team brings many years of experience as well as an extensive toolset to your project to make sure that your integration phase goes smoothly. Each Coupa implementation includes a data modeling exercise to define the data flows needed to support end-to-end business processes across Coupa and the necessary 3rd party systems. We support all ERP systems and have had extensive experience with a variety of systems such as Oracle, SAP, JDE, Peoplesoft, Lawson, Quickbooks, Great Plains, NetSuite, etc. We have integrated with thousands of business objects across our many customer implementations, with millions of integration data elements flowing through our platform on a monthly basis.

**Multiple ERP systems**

Many organizations run multiple ERP systems or multiple instances of a single ERP system. In this type of landscape, information and business processes often remain siloed. Integrating each of these systems with Coupa brings consistency and visibility across the enterprise. Integrating with each ERP hides the different systems from end users when they use Coupa to complete financial transactions. Managers and analysts get a consolidated view of spend and savings opportunities across the entire company.
Common Integration Points: from ERP to Coupa

- **Accounts** - In most cases, customers wish to load their existing general ledger accounts to Coupa including Account Name, Account Code, and name to Coupa. This integration point can represent a large volume of data so a delta (change) file approach works best.
- **Suppliers / Vendors** - Customers often wish to maintain their supplier records within the system that actually pays their suppliers. This data is loaded to Coupa.
- **Users** - Even when using SSO systems, a feed is needed to manage users in Coupa.
- **Payments** - Payments to suppliers are sent to Coupa to update invoice status and notify suppliers.

Common Integration Points: from Coupa to ERP

- **Purchase Orders** - The most common integration. Once Purchase Orders are created and approved in Coupa, they are extracted and sent to the customer’s ERP system.
- **Invoices** - Many customers receive invoices directly from suppliers and create invoice records in Coupa. Invoice data is then passed to the ERP system.
- **Receipts** - Receipts are created in Coupa and sent to the customer’s ERP system for matching or reporting/financial close reasons.

Other Integration Points

- **Catalog Punch Out** - Let users shop at a supplier’s website and then return to Coupa with those items in their Coupa cart, using industry standard XML technology.
- **Travel Providers** - Retrieve data from travel providers for an individual to be incorporated into expense reports.
- **Credit Card Providers** - Retrieve data from credit card providers for an individual to be incorporated into expense reports.
- **Corporate Card Reconciliation** - Retrieve data from corporate cards to be reconciled with expense data from individuals in the company.
- **And Much More...** Coupa’s extensive experience and standards-based approach lets us integrate with a variety of corporate and external systems as needed.