



COUPA PROCURE-TO-PAY (P2P) SOLUTION

SAVINGS-AS-A-SERVICE



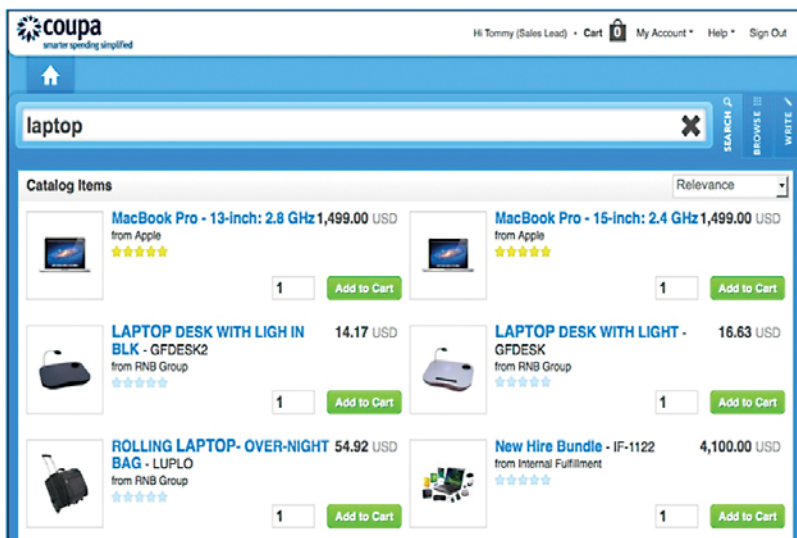
Coupa's industry leading cloud-based Procure-to-Pay (P2P) solution helps businesses improve visibility into indirect spend, make better purchasing decisions, increase efficiency of their AP processes, and realize savings that directly impact the bottom line.

You can drive adoption across all employees and suppliers and capture all spend related transactions in one place that's available anytime, anywhere from any device.

Coupa's P2P solution is focused on the success of your initiative and driven by your KPI's, metrics and Coupa's benchmarks.

Why use the Coupa Procure-to-Pay solution?

Whether you're a smaller high-growth company or a large global organization Coupa P2P gives you everything you need as a company to manage indirect spend and maximize savings.



Consumer eCommerce-like Procurement experience

A complete solution that starts with a consumer ecommerce experience right from the point an employee decides "I need" goods or services, to managing the entire purchase requisition process.

KEY FEATURES

- ▶ Consumer-Like User Experience Drives Adoption for all Employees and Suppliers to Maximize Savings
- ▶ Flexible Request and Approval Engine Address All Employee "I Need" Scenarios for Goods and Services
- ▶ Contracts, Budgets, Approvals, and History Give Control Over Spend
- ▶ Dashboards and Reports Provide Complete Visibility Into Spend
- ▶ Open Business Network and Invoice Status Alerts Give Suppliers Choice and Drive Adoption
- ▶ AP Automation Including Matching, Tolerances, and Exception Management Deliver "Touchless" Invoice Processing
- ▶ Country-Specific Content, Electronic Signatures, and Audit Readiness for E-Invoicing and VAT Compliance
- ▶ Pre-Negotiated Contracts with Coupa Advantage in Common Categories Deliver Day-One Savings
- ▶ Business-Owned Configurability Gives Agility to Continuously Optimize Based on Your Needs



"The primary reasons we chose Coupa were its ease of use, good time to value to ROI, easy of integration into our existing system, and no vendor fees"

RONE LUCZYNSKI
MANAGING DIRECTOR OF SUPPLY CHAIN MANAGEMENT, SERVICE CORPORATION INTERNATIONAL

Smarter Contracts

Make your contracts come alive. Enforce any and all negotiated prices and terms at the time of requisition. Automatically track your spend and savings to contract, and receive alerts for critical commitment timelines.

Real-time Budget Controls

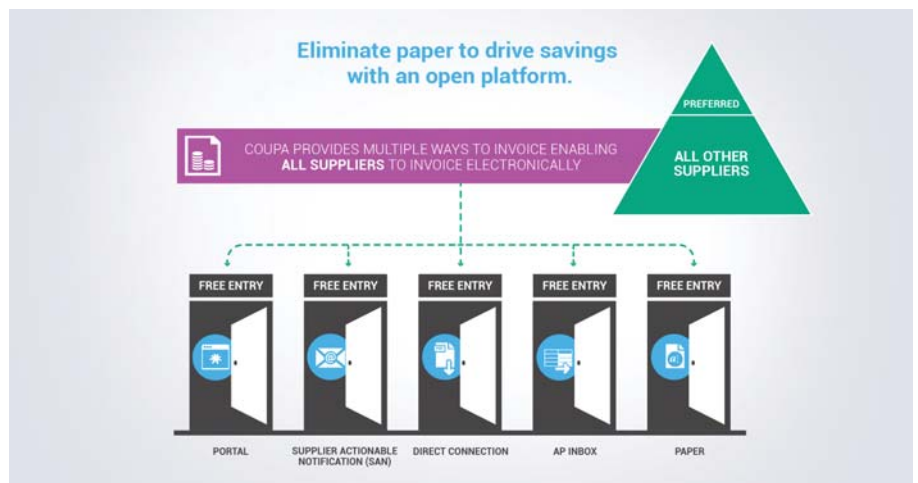
Don't wait until you are in the red, inform purchasers of budget impact at the time of purchase requisition. Budget owners get up-to-date lists of all transactions that impact budgets. Alerts help avoid surprises by letting the owner know when a budget is almost consumed.

AP Automation and Compliance

Invoicing can be as expensive and error-prone as purchasing. With Coupa, you can automate all the steps in Accounts Payable (AP) from invoice entry, matching, and exceptions to approvals and accruals. With e-Invoicing you can create a "touchless" invoice process with your suppliers and comply with regulations across the globe.

Suppliers and the Open Business Network

Collaboration and engagement between buyers and suppliers determines success in today's environment. Many organizations have tried to manage suppliers using either rigid portals or forced networks. Coupa's Open Business Network provides multiple options for engaging suppliers and never charges supplier fees to maximize your success.



Actionable Dashboards and Reporting

Coupa's actionable dashboards and reports allow you to monitor and analyze performance and quickly take action to adjust your spend.

Deliver Real Measureable Savings from Day one

With Coupa Advantage, you benefit from pre-negotiated contracts and discounts that leverage the collective buying power of Coupa customers.

Only Coupa provides a transformational Procure-to-Pay platform that is easily configurable for your ever-changing business needs to help you leapfrog your competition and maximize savings while delivering an amazing experience and driving adoption for all your employees and suppliers.