

COUPA SERVICES MAESTRO

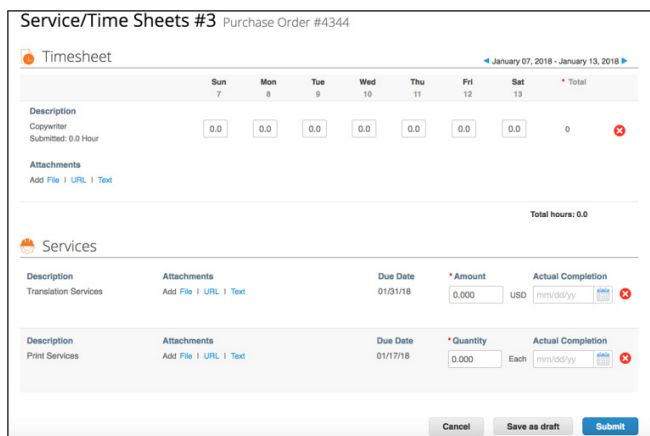
According to Forrester Research, in 2015, across all industries in the United States, services represented 58% of non-staff purchases, increasing to 75% in certain services-oriented industries. In a world that is increasingly "as-a-service", every organization needs to manage all services spend effectively in order to compete on a global scale.

Current tools are either siloed, which undermines Procurement's mission to maximize spend under management, or they are complicated, due to complex user interfaces and workflows, which lead to poor end user and supplier adoption.

Coupa Services Maestro features a **user-centric workflow** that builds on Coupa's **comprehensive** business spend management (BSM) platform, enabling Procurement teams to manage services spend just as easily as they manage goods spend.

Improve Collaboration with Suppliers and Internal Stakeholders

Coupa Services Maestro is simple and easy to use, which makes it easy to collaborate with external labor or consultants as well as internal stakeholders across the lifecycle of any time-or-deliverable-based project. In addition, granular services data lets you resolve disputes effectively and efficiently. Fully customizable and automated project workflows remove the administrative burden of managing complex sourcing events.



Key Features

Extend requisitioning seamlessly to services

Initiate Spot Bids directly from requisitions

Standardize service items in catalogs

Order SOW-based services directly off established SOWs and Contracts

Support for collaborative candidate on-boarding, time-sheet, invoicing and profiles

Suppliers can access by email without login to reduce friction

Easy, consistent tools for internal services owners

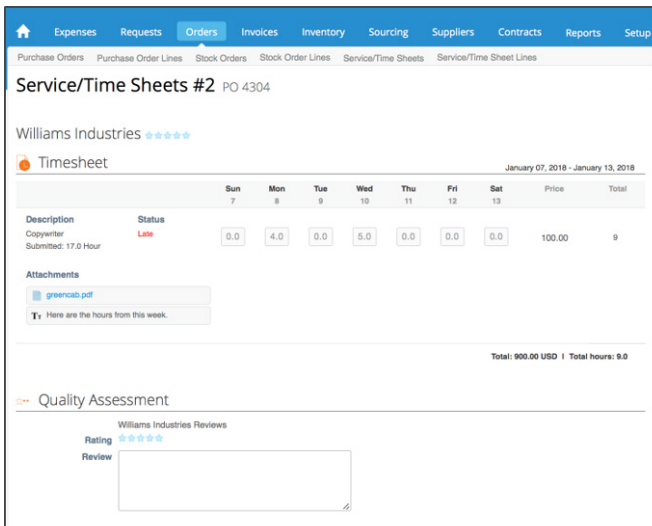
See progress of work and overages at a glance

Automatically create receipts for three-way matching

Rate service delivery on a simple 5-star basis

Ensure Compliance with Negotiated Rates and Approved Timesheets

With Services Maestro, you can be sure invoices always match negotiated rates, and that you're only paying for work that was actually done. Apply the same level of rigor and control to the procurement of services that you do for the procurement of goods, resulting in comprehensive spend visibility.

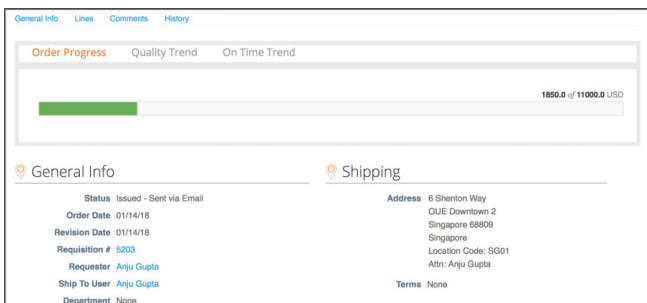


Improve Collaboration

Ensure Compliance

Reduce Project Risk with Real-Time, Integrated Data

Keep projects on-time, on-quality and on-budget with real-time budget integration and easy time and quality management. With Services Maestro, suppliers can fill in timesheets and deliverable completion in a matter of minutes. Reduce your risk while also keeping your suppliers and contingent workers happy.



Reduce Project Risk