



Delivering sustainable value through next-generation procurement

**Power the future for what comes next.
KPMG Powered Enterprise|Procurement.**

As a procurement leader, you want to become a business partner within your organization, deliver cost savings, improve efficiency, improve compliance, and facilitate your company's growth and transformation agenda. Yet, many organizations are hampered by inefficient and fragmented processes and a lack of spend transparency sitting atop an aging technology infrastructure. When overly absorbed with tactical execution, procurement organizations miss valuable strategic opportunities that align with the company's priorities.

Transforming your procurement organization means instilling leading practices and investing in supporting flexible technologies that can be adapted to evolving needs. The resulting organization is equipped to achieve business goals, deploy fit-for-purpose processes, analyze real-time information, and quickly generate return on investment (ROI). KPMG Powered Procurement deploys the processes, organization, and technology to support your enterprise on the journey to cope with the digital world.

Transform your procurement organization with KPMG insights and Coupa technology

We help clients drive sustainable change across the enterprise by incorporating decades of procurement transformation experience with cloud-based technologies. KPMG Powered Procurement creates next-generation procurement organizations that provide greater insight, control, and flexibility without the burden of a long implementation time line—fast and sustainable. Templates and preconfigured software instances are tailored to specific needs and business goals and help our clients to drive sustainable change across the enterprise. With KPMG Powered Procurement, organizations can quickly transform, realize a rapid ROI, and promptly deliver value to the business.

KPMG Powered Procurement is built on Coupa's leading cloud-based, spend management platform that supports the entire source-to-pay process—including contracts, inventory, sourcing, and supplier management. Coupa's integrated suite provides visibility to analyze enterprisewide spend and make effective sourcing decisions, all while delivering transactional efficiencies via automation.

Clients benefit from a global KPMG network of experienced Coupa design and implementation professionals who

coordinate quickly and deliver procurement controls, intelligent automation, invoice optimization, organizational design, and tax processes to collectively drive value for the organization. Because supplier and user adoption is essential for our clients' long-term success, KPMG focuses heavily on stakeholder management and user training as well as providing a supplier onboarding process to help ensure maximum participation.

Is KPMG Powered Procurement right for you?

If you answer "yes" to any of these questions, then KPMG Powered Procurement could be a good fit for your organization.

- Has business growth left you with a mix of systems, processes, and operating models?
- Have you experienced procurement system upgrade or usage issues over the last 18 months? Is your current system so cumbersome that users prefer to find alternative buying mechanisms?
- Are you struggling to provide the business with requested spend analytics regularly?
- Do you create purchase orders after you receive invoices?
- Do organizational stakeholders commit funds without authorization?
- Do suppliers regularly call your AP department to inquire about invoice status?
- Do you have the ambition to run an industry-leading procurement organization?

Faster time to value with KPMG Powered Procurement

KPMG Powered Procurement accelerates the speed to value for your transformation. Predefined data mappings to common enterprise resource planning suites speeds integration design and development. Thorough design and configuration libraries drive robust and accelerated design decisions in line with leading practices; standard commodity taxonomies, sourcing templates, and Web forms speed decision making and reduce the time required for implementation.

Traditional transformation process



KPMG Powered Enterprise cloud implementation



Key benefits of KPMG Powered Procurement

Your procurement organization has many reasons to consider using KPMG Powered Procurement.



Access the latest technology. As a cloud-based solution, Coupa updates are delivered automatically, providing access to new features so your procurement organization is always powered by the latest technology.



Extend your business insight. KPMG Powered Procurement draws data from across your business functions and leverages sophisticated analytics to get answers to the questions that matter to you.



Become more predictive. Powerful analytics tools enable you to look ahead and understand how costs and spend are trending.



Become a business partner to your stakeholders. KPMG Powered Procurement streamlines leading practice processes and engages high-speed technology to drive enterprise visibility to transactions and make your procurement organization more collaborative—so you can deliver higher levels of service.



Improve supplier relationships. With online and mobile access to systems and an easy-to-use portal, suppliers can quickly get on board. You gain a platform for stronger collaboration and innovation.



Benefit from broad scale adoption. A user-centric design and a library of training resources—including videos, manuals, quick reference guides, and classroom curriculum—enables employees to adopt KPMG Powered Procurement solutions quickly.

A leader in delivering Coupa solutions

KPMG has the tools, resources, and experience necessary to deliver faster, higher quality, and long-term sustainable tools and processes that meet the needs of any size or complexity Coupa engagement:

- More than 50 Coupa deployments across all major geographies
- More than 200 certified and experienced Coupa deployment resources worldwide
- Coupa implementation experience with FORTUNE 500 enterprises in more than 80 countries worldwide.

Contact us

To find out more about KPMG Powered Procurement enabled by Coupa, please contact:



Dipan Karumsi
KPMG LLP
Principal, U.S. Procurement Practice Lead
T: 614-537-4575
E: dkarumsi@kpmg.com



Annie McMillan
KPMG LLP
Managing Director, Coupa Alliance Lead
Procurement & Operations Advisory
T: 785-760-1630
E: amcmillan@kpmg.com

Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates.

kpmg.com/socialmedia



The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act upon such information without appropriate professional advice after a thorough examination of the particular situation.

© 2017 KPMG LLP, a Delaware limited liability partnership and the U.S. member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved. Printed in the U.S.A. The KPMG name and logo are registered trademarks or trademarks of KPMG International. NDPPS 711337