

# CrossCountry has created efficiency, visibility, and savings by implementing Coupa.

## COUPA for PROFESSIONAL SERVICES

### Project Goals

**Savings:** Capture early pay discount

**Control:** Gain pre-approval and reduce p-card spend

**No Paper!:** Gain 100% digital invoicing

## J.D. POWER

### Key Accomplishments

Rental Cars and Office Supplies program

Approval and workflow routing

Digital Invoicing for US, Canada, China, Japan, Singapore

### Before

- Purchasing:** Ariba customer. Adoption slow due to Ariba Supplier Fees.
- Fragmented Process:** APAC using no procurement or Purchase Order tool.
- Reporting:** No ability to complete AP Aging or accrual reporting from Ariba.

### After

- Free supplier onboarding via Coupa Supplier Portal
- Procurement and Purchase Order tool in local language
- Accrual and Open PO Reporting from Coupa

Impacted Systems

