Financial processes such as procurement and invoicing require electronic communication with suppliers to achieve best-in-class results. Best-in-class efficiency in procurement relies on self-service supplier information management, electronic POs and punch-outs. Automation in Invoicing starts with receiving invoices electronically from suppliers. Rather than limiting your focus to strategic suppliers or the few suppliers that you spend the most with, Coupa lets you communicate electronically with ALL your suppliers.

**Our Supplier Enablement Philosophy**

When it comes to your suppliers, you can’t force them to change the way they do business. The transition to Coupa should be as smooth for them as it is for you. If you are already working with them electronically we’ll use the same method and format that you’re already using. We offer many options to your suppliers including cXML, EDI, API, and the Portal. Infrequent or change-averse suppliers may choose to use our patent-pending Supplier Actionable Notifications, or to simply send Email to your Coupa inbox. Suppliers will appreciate alerts on new documents and status changes. We never charge supplier fees or force suppliers to join a Network like some other providers do. In fact, the transition to Coupa should be so smooth for your suppliers that they might not even notice that anything has changed.

**Supplier Enablement and You**

Our enablement experts will work with you to determine the best way to work with you and your suppliers. In some cases we help companies on-board all their suppliers, contacting each of them to explain the options available to them and the benefits of transacting online. In other cases contact a subset of your suppliers, or train your internal teams on how to engage with suppliers and explain the benefits. You have the opportunity to decide how much you want Coupa to do for you.

What are the most common business areas that we support with suppliers?

- Catalog Management
- Punch-Out Catalog Management
- Purchase Order Management
- Invoice Management

What are some common ways that customers can interact with suppliers through Coupa?

- **cXML Integration** - Orders and invoices can be exchanged between buyers and suppliers using this standardized method.
- **EDI Integration** - Orders, Invoices, ASN’s, and Acknowledgements are also supported as a custom supplier integration method using EDI.
- **Flat File Integration** - Custom integrations with suppliers can also be supported through our open architecture of API’s and Flat Files.
- **Catalog Punch Out** - Use industry standard XML technology to let your users shop at a supplier’s website and then return to Coupa with those items in their Coupa cart. Users can access specialized ordering tools and up-to-date pricing that you don’t have to maintain.
- **Portal** - Supplier registration on the Coupa portal is extremely easy, taking only a few minutes. No transaction fees are charged to suppliers for any method of interaction with buyers, including the portal.
- **Invoice Email Inbox** - Buyers receive invoices via email from their suppliers within the Coupa system using the same invoice routing and management functionality used for direct supplier integration.
- **Supplier Actionable Notifications** - Notifications such as new PO’s include buttons that let suppliers take action directly from their email client without any registration or login required, such as submitting an invoice.